COMMUNITY PARTNERSHIPS

Calendar Year 2024

The Wardrobe partners with nonprofits, schools, churches, government agencies, and community organizations to provide free clothing to those they serve.

Partnerships are run on a calendar year and agreements are based on the expected number of appointments needed per year. This document outlines standard agreements for nonprofit and nongovernment organizations.

OUTFITS FOR WORK

Individualized appointments with our trained stylists build confidence for making a great first impression.

OUR MISSION

We aim to end clothing insecurity by providing people with the clothing they need to move forward in their lives.

OUTFITS FOR LIFE

Whether it’s a glamorous outfit, casual basics, or warm pajamas, The Wardrobe meets people where they are with the clothing they need.

“The service provided at The Wardrobe is greatly appreciated. Few organizations that cater to similar needs make one feel important during the process. Thank you!” - 2023 Client

“The staff was helpful getting my students in something they felt confident in. They had so much fun shopping and everyone left with something appropriate for their jobs!” - Community Partner
ABOUT OUR PROGRAMS

The Wardrobe has over 25 years of experience outfitting people with the clothing they need. Our programs are often changing to meet the clothing and appointment needs of the people we serve. We currently have the following ways for people to access our services at no or low cost:

**Appointments**

*Recommended for those who need extra help, advice, or attention*
- Meet one-on-one with a trained stylist
- 1 hour blocks that can be scheduled online or over the phone
- All appointments receive up to 6 items of clothing and accessories (as inventory allows)

**Wardrobe Pass**

*Recommended for people who don't need extra support finding clothes*
- Wardrobe Passes are like a shopping voucher and entitle the shopper to 6 pieces of clothing, just like a regular appointment
- Can be used whenever our stores are open, no appointment needed
- Only available through our Community Partners!

**Open Wardrobe**

*For people who can't come on site for services*
- A personally styled box of clothing shipped directly to the participant
- Counts as 1 appointment and contains up to 6 pieces of clothing
- Can now be ordered using our online style profile

**Coaching & Workshops**

*Great for those who meet our target populations each month*
- One day every month, no appointment needed shopping experience
- Special focus & resources for different populations throughout the year
- Target populations include: Reentry & Recovery, Youth, LGBTQ+, Women Reentering the Workforce

*Now available: Wings For Success Education Program!*
- 1:1 Coaching with a trained volunteer on a variety of topics including resume review, interview tips, advancing in your career, etc.
- Group workshops on dressing for an interview, job skills, & financial management
- Workshops available in English and Spanish

MEMBERSHIP INCLUDES

Your membership with The Wardrobe includes access to the above programs as well as:

- Appointment usage reporting
- Priority scheduling
- Promotional materials
- Partnership letter & agreement
- Access to group scheduling with advanced notice
MEMBERSHIP FEES

The Wardrobe's services are always free to anyone in need. We ask our Community Partners to pay a small annual membership fee based on $10/appointment so that we can keep it that way! Please estimate how many appointments you will need in 2024. Starting in 2024, all organizations will automatically be sent an invoice. Scholarships may be available upon request.

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If your organization would prefer a different but equivalent balance of Wardrobe Passes & Appointments, please let us know!

To become a Community Partner, please fill out this form
Contact Mars@WardrobePA.org for further information

LOCATIONS

Starting in 2024, The Wardrobe’s programs will be available to people in Chester County at two new sites in Kennett Square and Exton. Our expansion is made possible by bringing Wings for Success under our umbrella. The Wardrobe will now have 4 sites that combine resale and service, two intake sites, and PA WORKWEAR contractors throughout Southeastern PA.

SALES & SERVICE

PHILADELPHIA
413 North 4th Street
Philadelphia, PA 19123

DELWARE COUNTY
62 West Marshall Rd.
Upper Darby, PA 19050

CHESTER COUNTY
Exton Square Mall
Exton, PA 19314

CHESTER COUNTY
345 Scarlet Road
Kennett Sq., PA 19348

INTAKE SITES

These locations have limited inventory on-site and are primarily used to order Wardrobe Boxes

- Bucks County CareerLink: Trevose, PA
- Keystone Health Wellness Center: Chester, PA

PA WORKWEAR Partners

Partner agencies who administer the PA WORKWEAR contract in their county.

- Montco SAAC: Norristown, PA
- Opportunity House: Reading, PA
WARDROBE BOX PARTNERSHIPS

The Wardrobe Box is a personally-styled clothing sent directly to participants who cannot come to select their clothing in person. Wardrobe Box Community Partners are typically nonprofits, schools, or social service organizations whose clients cannot come in person to The Wardrobe’s sites.

A Wardrobe Box Community Partner intends to have 95% or more of their clients receive a box due to location of the program or mobility constraints.

Pricing for this partnership is adjusted slightly to account for shipping costs.

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For more information on the Wardrobe Box, click here or email Lisa@WardrobePA.org

Introducing...

WINGS FOR SUCCESS EDUCATION PROGRAM

Starting in early 2024, The Wardrobe will be offering the Wings For Success Education Program which has been available to people in Chester County since 2000. We are excited to pair our clothing program with one-on-one coaching and workshops to help people successfully transition to employment or move forward in their careers.

ONE-ON-ONE COACHING

Interested participants will be matched with a trained volunteer for 1:1 support in the following topics:

- Career Path / Direction
- Job Search
- LinkedIn
- Resume Review
- Interview Preparation
- Financial Management

Workshops

Workshops will be conducted for the general public monthly but can also be booked by community partners on the following topics:

- Job Searching & Interviewing
- Wearing the Right Attitude & Outfit
- Social Media at Work
- Building a Resume & Networking
- Financial Management
- Dressing on a Budget

Email Mars@WardrobePA.org for more information on our new educational offerings or to schedule a workshop